

TION REPORTING FORM CODES

Member ID: Member's Master ID Number (can be found on Monthly Membership Roster Report)
 Sponsor ID: Member's Master ID Number of the member to receive spike credit (can be found on the Montly Spike Club Rep
 Nickname: Name as it appears on badges and personalized mailings

Business Activity Codes: Enter the member's most important business activities from the list of codes below (enter up to 3 different codes). Note: For "other" associate (code Z), you must fill in the blank for Other Busine Classification if that member is to receive Builder Magazine.

Builder Member Classification

- A Single Family Spec/Tract Building
- B1 Single Family General Contracting
- B2 Single Family Custom Building
- C Multifamily Building (Condo/Coop Units)
- D Multifamily Building/Ownership (Rental Units)
- E Multifamily General Contracting
- F Remodeling - Residential
- G Remodeling - Commercial
- H Commercial Building (Own Account)
- I Commercial General Contracting
- J Land Development
- K Manufacturing of Modular/Panelized/Log Homes

Wholesale Dealers/Distributors

- X1 Appliances
- X2 Building Materials/Lumber
- X3 Floor Coverings
- X4 Paint/Wall Coverings
- X5 Other Wholesale Dealership (specify)

Associate Member Classification

- L Accounting
- M1 Architecture
- M2 Engineering
- M3 Planner or Designer
- N Legal Services
- O Computer Products and Services
- P1 Commercial Banking/Thrift Institution
- P2 Mortgage Banking
- Q Insurance or Title Company
- R Marketing, Advertising or Public Relations
- S Building Material Manufacturer
- T Property Management
- U Real Estate
- Y Utilities
- Z Other (specify)

Subcontractors and Specialty Trade Contractors

- W1 Carpentry Work
- W2 Electrical Work
- W3 Masonry, Stone Work, Tile Setting, Plastering
- W4 Landscaping
- W5 Plumbing, Heating, and Air Conditioning
- W6 Roofing, Sidings, and Sheet Metal Work
- W7 Painting and Paper Hanging
- W8 Floor Laying and Other Floor Work
- W9 Concrete Work
- WA Excavation Work
- WC Land Surveyor
- WD Security Systems
- WZ Other Subcontractor (specify)

Retail Dealers/Distributor

- V1 Appliances
- V2 Building Materials/Lumber
- V3 Floor Coverings
- V4 Paint/Wall Coverings
- V5 Other Wholesale Dealership (specify)

Annual Dollar Volume:

Enter the member's approximate annual dollar volume of new residential construction/development, using the following codes:

- 0. Under \$500,000
- 2. \$1 million to \$4,999,999
- 4. \$10 million or over
- 1. \$500,000 to \$999,999
- 3. \$5 million to \$9,999,999
- 5. No construction activity

Annual Number of residential dwelling units built in past 12 months:

Enter the member's approximated number of units built usinmg the following code

- 1. 0 units
- 3. 11 to 25
- 5. 101 to 500
- 2. 1 to 10
- 4. 26 to 100
- 6. Over 500

Total Paid Employees:

Enter the total employees in the blanks provided. Include the member in your total figure.

Business Title:

Enter the code that best describes the member's business title, using the following codes:

- 1. President/CEO
- 5. Architect, Designer or Engineer
- 2. VP General Manager
- 6. Financial Manager/Director
- 3. Construction Superintendent
- 7. Owner, Principal, or Partner
- 4. Sales and Marketing Manager/Director
- 8. Other specify